

## we are consultants

but different



we are impact driven



we deliver lasting results



we flipped the model













**ORGANIZATION DESIGN** 



**ECOSYSTEM ORCHESTRATION** 



**PROCESS INNOVATION** 



**M&A INTEGRATIONS** 



**DIGITIZATION & DATA** 



ENERGINET Warmtelina Joulz andel e.on Gasune volker vattenfall































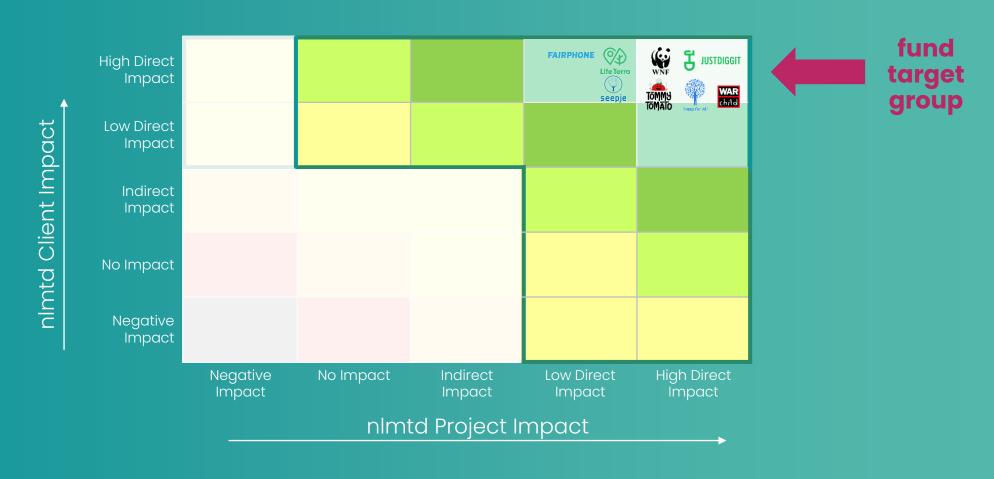








## We want to deliver our services to impact organisations which normally cannot afford us



## Therefore, we set up the nlmtd fund

#### The goal of the fund

- 1. Contribute to a more inclusive, sustainable, and resilient society
- 2. Increase the work we do for high direct impact clients
- 3. Enable nlmtd consultants to work for high direct impact clients who cannot afford our normal rates



### How do we fund the fund?

The contribution of the consultant is matched by nlmtd, thus a 2% contribution of total revenue

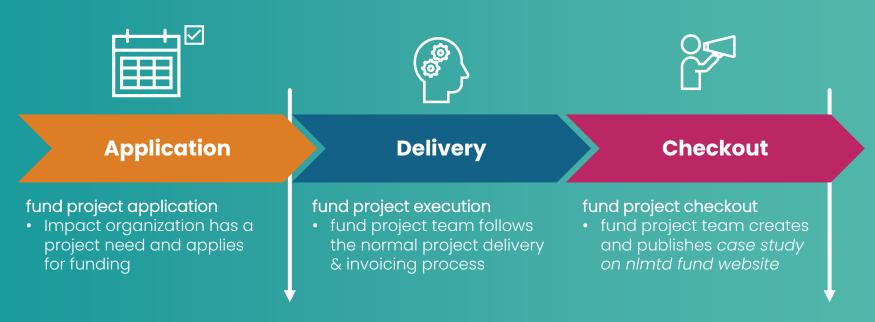


## How is a fund project financed?



That could be your impact organization

## What process does a fund project go through?



#### fund project selection

- fund board evaluates project application on set criteria (see next slide) and available funds
- Impact organization receives a go/no go

#### fund impact reporting

 fund board reports semiannually on impact of all fund projects

### How is a fund project assessed?

We assess applications on fit, impact and practicality, based on 5 hard requirements, and 5 optionally-used selection criteria - used when we have to choose between different projects.

#### Requirements

- 1. The organisation can only pay nlmtd services through the fund, e.g. organisations such as non-profit organisations, NGO's, (pre-)seed impact startups, educational or research institutes with social impact projects.
- 2. This impact organisation has a concrete, actionable demand for help.
- 3. The project has a fit with our mission, values, service delivery, and the transitions we work in.

#### Criteria

- 1. Impact Potential: The project will lead to a significant positive societal impact.
- 2. Sprintability: The project is feasible within a sprint setup: e.g. 4–8 weeks, with ~3 people working 2–3 days per week.
- 3. Scalability: The solution has the potential to scale—either within this organisation or to others—maximising impact.
- 4. Team Fit: There is a suitable and available team, both in size and skillset, differentiated from earlier projects.
- 5. Portfolio Diversity: The project adds to diversity within the portfolio of past or current fund projects.



## meet the team

A group packed with talent and a wide range of experience obtained at top tier strategy consulting firms, innovative corporates and frontrunning startups

# Joint entrepreneurship to make impact.

